

# **Everwipe by Tork Rebrand**

Launch Window 2
Training

July 2024





### **Everwipe by Tork Rebranding**

### Effective September 1

TORK®
Think ahead.

- Product codes and names will change
- Pack count and corresponding pricing will change only for Disinfectant Wipe Jumbo Rolls (192821)
- Disinfectant wipes will include enhanced efficacy claims
- Phase-out of two products: starter packs
   192806 and 192814









# **Everwipe by Tork Cross-Reference**



New Essity SKU	Old Essity SKU	Old Legacy SKU	Brand	Product Name	Refill/ System ID
192820	192804	101075	Everwipe® by Tork®	Disinfectant Wipe Canisters, 6/75	
192821	192805	10100	Everwipe® by Tork®	Disinfectant Wipe Jumbo Rolls, 2/800*	W12
192830	192813	11100	Everwipe® by Tork®	Surface Cleaning Wet Wipe Jumbo Rolls, 4/900	W12
192816	NEW	192816	Everwipe® by Tork®	Light-Duty Surface Cleaning Wet Wipe Jumbo Rolls, 2/2500	W12
192840	192807	02-6180	Everwipe® by Tork®	Chem-Ready Wiping Rolls, 6/180	W11
192841	192808	01-690	Everwipe® by Tork®	Chem-Ready Wiping Rolls, 6/90	W11
192850	192812	CR-BKT-5-PR	Everwipe® by Tork®	Chem-Ready Buckets, 5/Case	W11
192851	192810	10-DISP	Everwipe® by Tork®	Centerfeed Wet Wipe Dispenser	W12
192852	192811	10-BKT-2	Everwipe® by Tork®	Mobile Wet Wipe Buckets, 2/Case	W12
192853	192809	SSWIPE-DISP	Everwipe® by Tork®	Stainless Steel Wet Wipe Stand	W12

<sup>\*192821/192805</sup> change from 4 to 2 rolls per case 192806 (10100-2B) and 192814 (11100-2B) are being discontinued





# **Everwipe by Tork Disinfectant Wipes**



## **Everwipe by Tork Disinfectant Wipes** Enhanced Efficacy Claims

Torke Think ahead.

- Increased lotion dosage by 57%
  - Easier to wet surfaces fully for prescribed dwell time
- General disinfecting dwell time has been reduced from 5 minutes to 2 minutes
  - Does the job faster; saves you time and money
  - Improved performance versus key competitors
- New product dosing is effective against 31 (+4) different pathogens



### Effective and convenient – great for use in a variety of environments



**Fitness Centers** 



**Airports** 



**Office Buildings** 



Healthcare Practitioners



Education



### **Everwipe by Tork Disinfectant Wipe Canisters**

Packaging Improvements

- New branding on the packaging
- ✓ Improved Packaging
  - Tamper-proof seal added to canister
  - Resized the box
  - Added "This side up" markings
  - Improved lid and beefed-up snap thread
- ✓ Easier to ship via FedEx and UPS
  - Keeps lids in place
  - Prevents leakage



#192820







Think ahead.



# **Everwipe by Tork Disinfectant Wipe Jumbo Rolls**



### W12-Jumbo Rolls

#### What's New

- ✓ New branding on the packaging
- ✓ W12 System ID added
- ✓ Redesigned Printed Poly Bag
  - Sturdier gusseted bag
  - 2 x 800 sheets/case

### Task:

**Surface Disinfecting** 

### **Positioning:**

- Gyms (Consumer Use)
- Office Buildings FSC/BSC
- Education

- Airports
- Healthcare
   Practitioners













# Surface Cleaning Wet Wipes





# **Everwipe by Tork Surface Cleaning Wet Wipes**

# Think ahead.

### W12-Jumbo Rolls

#### What's New

- ✓ Rebranded Everwipe by Tork
- √ W12 System ID added
- ✓ Redesigned Printed Poly Bag
  - Sturdier gusseted bag
  - 4 x 900 sheets/case

### Task:

Surface Cleaning

### **Positioning:**

- Gyms (Consumer Use)
- FSC/BSC (Staff Use)













# **Everwipe by Tork Light-Duty Surface Cleaning Wet Wipes**

W12-Jumbo Rolls



**Surface Cleaning** 

### **Positioning:**

- Grocery (Consumer Use)
- Cart Wipe

#### **Features:**

- ✓ Lighter basis weight substrate
  - 2 x **2,500 sheets**/case

#### **Benefit:**

✓ Super high capacity ensures your customers will have wipers when needed and reduces time spent refilling dispensers.













# **Chem-Ready Wiping System**



# **Chem-Ready Wiping System**

# Chem-Ready Bucket (W11)

- ✓ Rebranded Everwipe by Tork
- ✓ New system ID: W11
  - Refills #192840, #192841
- ✓ UPC codes added to the bucket
- ✓ OSHA Chemical Transfer Label redesigned
  - Larger, easier for customers to use
- ✓ Filling instructions printed on bucket
- ✓ HACCP Certified
- ✓ NSF Certified Wipers (NSF)



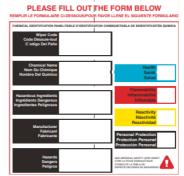
















# **New Tork Items**















# Tork Foodservice Cleaning Towels Tork Brand



### **Tork Foodservice Towel**



192183 192185



- Ideal for use with a wide range of cleaning, degreasing and sanitizing chemicals
- Sturdy towels provide good absorption, pick up dirt and mop up spills effectively

SKU	Format	Refill ID	Color	Ply	Feet/Unit	Sheet Size W x L (in)	Sheets/ Unit	Units/ Case	Health Canada	NSF T1
192181A	1/4 Fold	Self-Dispensing	Blue/White	1	430 (131.06 m)	13 x 21 (33.02 x 53.34 cm)	240	1	•	•
192183	Small Pack	W8	Blue/White	1	98.3 (29.96 m)	11.75 x 14.75 (29.85 x 37.47 cm)	80	4	•	•
192185	1/4 Fold	Self-Dispensing	Green/White	1	1,050 (320.04 m)	11.5 x 21 (29.2 x 53.3 cm)	600	1		
192187	1/4 Fold	Self-Dispensing	Pink/White	Ť	358.3 (109.21 m)	12 x 21.5 (30.48 x 54.61 cm)	200	1		•
192197	1/4 Fold	Self-Dispensing	White	1	268.8 (81.9 m)	10 x 21.5 (25.4 x 54.61 cm)	150	1		•



192181A

### **Tork Foodservice Cleaning Towels**



- These versatile foodservice wipes can be used with water-based sanitizers, and detergents.
- Save time with cleaning cloths made from easy-to-rinse, quick-drying, and lowlinting quat-friendly materials.
- Leave no scratches with this professional quality low-lint cloth.
- Get a clean towel every time thanks to self-dispensing packaging that protects the product and provides easy access.

### Advantages at a glance:

- ✓ Low lint material
- ✓ Quick-drying material
- ✓ Suitable for use with quat sanitizers



### Tork Foodservice Cleaning Towel White

SKU: 192197

- 1/4-Fold
- 1 x 150 Towels



# **Tork Foodservice Cleaning Towel Pink and White**

SKU: 192187

- 1/4-Fold
- 1 x 200 Towels



### **Tork Low-Lint Cleaning Cloths**



### **Tork Low-Lint Cleaning Cloth**

Refill ID: W4/W24



192480



192475



- Low-Lint
- Strong and absorbent
- Works well with solvents, detergents and disinfectants

SKU	Format	Refill ID	Color	Ply	Feet/Unit	Sheet Size W x L (in)	Sheets/ Unit	Units/ Case	TorkSelect	Health Canada
192480	Top-Pak	W4	Turquoise	1	163.4 (49.80 m)	14 x 16.5 (35.56 x 41.91 cm)	120	4		
192475	Pop-Up Box	W24	Turquoise	1	137.5 (41.91 m)	9 x 16.5 (22.86 x 41.91 cm)	100	8		
192481	Flat Pack	Self-Dispensing	Blue	1	250 (76.2 m)	12 x 12 (38.48 x 38.48 cm)	250	1		
192483	Centerfeed Box	Self-Dispensing	Blue	1	300 (91.44 m)	9 x 15 (22.86 x 38.1 cm)	240	4		



### **Tork Low-Lint Cleaning Cloth Blue**



- These versatile low-lint cloths can be used with most solvents, disinfectants, and detergents.
- Ideal for cleaning tight spaces, these cleaning cloths are soft and flexible.
- Protect sensitive surfaces from scratches with these extremely low-lint cloths.
- Get a clean wiper every time thanks to self-dispensing packaging that protects the product and provides easy access.

#### Advantages at a glance:

- ✓ Extreme low-lint properties
- ✓ Flexible and soft cloth
- ✓ Suitable for use with most solvents, disinfectants, and detergents
- ✓ Self-dispensing centerfeed box



# Tork Low-Lint Cleaning Cloth Blue

SKU: 192481

- Flat Pack
- 1 x 250 Cloths



# Tork Low-Lint Cleaning Cloth Blue

SKU: 192483

- Centerfeed Box
- 4 x 240 Cloths



# Tork LinStyle® Napkins





716001







- Impress your guests with disposable napkins designed with the look and feel of real cloth
- Noticeably softer and bulkier than standard napkins
- No linen service fees, replacement fees, or laundering costs
- Valet Guest Towel available for custom print;
   poly packaging protects the napkins

SKU	Description	Quality Tier	Color	Ply	Fold	Emboss	<sup>A</sup> Open Napkin Size <sup>B</sup> Folded Napkin Size W × L (in)	Napkins/ Package	Napkins/ Case
716001	LinStyle® Valet Guest Towel	Premium	White	1	1/6	Linen	<sup>A</sup> 11.5 x 17 (29.21 x 43.18 cm) <sup>B</sup> 4.375 x 8.5 (11.11 x 21.59 cm)	100/Poly	500
716002	LinStyle Dinner Napkin	Premium	White	1	Flat	Linen	<sup>A</sup> 15 x 16 (38.1 x 40.64 cm) <sup>B</sup> 15 x 16 (38.1 x 40.64 cm)	1,000/Box	1,000



# Tork LinStyle® Guest Towel and Dinner Napkin



- Get the look and feel of real cloth with these premium disposable hand towels.
- Create a better guest experience with LinStyle<sup>®</sup> guest towels, which are noticeably softer than standard guest towels.
- Save laundry costs without sacrificing quality by providing premium-quality bathroom paper towels.
- Offer each guest a fresh, hygienic guest towel with a convenient disposable solution.

#### Advantages at a glance:

- ✓ + Premium quality
- ✓ + Look and feel of real cloth
- ✓ + Disposable guest towel
- ✓ + Poly-wrapped for protection
- ✓ + Contains 100% virgin fibers



Tork LinStyle® Valet Guest Towel White

SKU: 716001

- 1/6-Fold
- 5 x 100 Towels



Tork LinStyle® Dinner Napkin White

SKU: 716002

- Flat Pack
- 1 x 1000 Napkins





# Collateral & Samples







# Collateral in the Playbook Launch Packages

Sell sheets, 1-pager, SKU cross-reference, spec sheets, SDS, TDS, SKU set-up file











Essity SKU	SKU Description	Case Gross Weight (lbs.)	Case Net Weight (lbs.)	Color	Outside Case Length (in.)	Outside Case Width (in.)
192816	EWBT LD SURFCE CLNG WW ROLLS 2/2500	24.4605	23.21	WHIT	19.625	10.625
192820	EWBT DISINF WW CANISTERS 6/75	9.467	7.76	WHIT	13.375	9.0625
192821	EWBT DISINF WW ROLLS 2/800	28.2895	27.039	WHIT	19.625	10.625
192830	EWBT SURFACE CLNG WW ROLLS 4/900	36.641	34.41	WHIT	18.625	15.875
192840	EWBT CHEM-RDY WIPE ROLLS 6/180	4.0	3.375	WHIT	15.875	10.625
192841	EWBT CHEM-RDY WIPE ROLLS 6/90	4.0875	3.488	WHIT	15.875	10.625
192850	EWBT CHEM-RDY BKTS 5/CS	2.58	1.919	WHIT	14.0	9.5
192851	EWBT CFEED WW DISPENSER 1/CS	4.125	3.06	WHIT	13.25	11.125
192852	EWBT MOBILE WW BUCKETS 2/CS	2.46	1.55	WHIT	12.625	12.625





Think ahead.

